

## Monthly Resale Report Third Mutual

PREPARED BY  
Community Services Department

February

| Month        | NUMBER OF RESALES |      |        |      | TOTAL SALES VOLUME IN \$\$ |              |              |              | AVG RESALE PRICE |           |           |           |
|--------------|-------------------|------|--------|------|----------------------------|--------------|--------------|--------------|------------------|-----------|-----------|-----------|
|              | 2020              | 2019 | 2018   | 2017 | 2020                       | 2019         | 2018         | 2017         | 2020             | 2019      | 2018      | 2017      |
| January      | 24                | 32   | 25     | 38   | \$10,015,000               | \$12,482,100 | \$8,807,150  | \$14,513,062 | \$417,292        | \$390,066 | \$352,286 | \$381,923 |
| February     | 25                | 25   | 29     | 28   | \$11,916,700               | \$10,208,000 | \$12,600,892 | \$9,887,500  | \$476,668        | \$408,320 | \$434,514 | \$353,125 |
| March        | 0                 | 42   | 38     | 42   | \$0                        | \$16,639,712 | \$16,909,199 | \$15,185,800 | \$0              | \$396,184 | \$444,979 | \$361,567 |
| April        | 0                 | 25   | 46     | 45   | \$0                        | \$10,435,500 | \$18,869,626 | \$18,847,150 | \$0              | \$417,420 | \$410,209 | \$418,826 |
| May          | 0                 | 37   | 38     | 44   | \$0                        | \$16,273,033 | \$15,452,990 | \$18,157,951 | \$0              | \$439,812 | \$406,658 | \$412,681 |
| June         | 0                 | 25   | 37     | 49   | \$0                        | \$10,290,000 | \$16,981,138 | \$21,011,450 | \$0              | \$411,600 | \$458,950 | \$428,805 |
| July         | 0                 | 40   | 24     | 36   | \$0                        | \$17,327,373 | \$9,892,800  | \$13,526,020 | \$0              | \$433,184 | \$412,200 | \$375,723 |
| August       | 0                 | 38   | 40     | 47   | \$0                        | \$15,994,900 | \$17,327,000 | \$17,967,189 | \$0              | \$420,918 | \$433,175 | \$382,281 |
| September    | 0                 | 33   | 24     | 46   | \$0                        | \$12,643,180 | \$12,552,692 | \$16,020,038 | \$0              | \$383,127 | \$523,029 | \$356,001 |
| October      | 0                 | 41   | 34     | 46   | \$0                        | \$16,142,900 | \$14,146,300 | \$18,804,700 | \$0              | \$393,729 | \$416,068 | \$408,798 |
| November     | 0                 | 30   | 28     | 49   | \$0                        | \$13,520,950 | \$10,675,000 | \$19,847,200 | \$0              | \$450,698 | \$381,250 | \$405,045 |
| December     | 0                 | 39   | 28     | 38   | \$0                        | \$18,319,800 | \$13,693,599 | \$18,509,275 | \$0              | \$469,738 | \$489,057 | \$487,086 |
| TOTAL        | 49                | 57   | 54     | 66   | \$21,931,700               | \$22,690,100 | \$21,408,042 | \$24,400,562 |                  |           |           |           |
| MON AVG      | 24.5              | 28.5 | 27.0   | 33.0 | \$10,965,850               | \$11,345,050 | \$10,704,021 | \$12,200,281 | \$446,980        | \$399,193 | \$393,400 | \$367,524 |
| % CHANGE-YTD | -14.0%            | 5.6% | -18.2% | 8.2% | -3.3%                      | 6.0%         | -12.3%       | 10.8%        | 12.0%            | 1.5%      | 7.0%      | 1.8%      |

% Change calculated (This Year - Last Year)/Last Year  
Percent calculation only includes YTD figures in black.